

**BURLINGTON COUNTY INSURANCE COMMISSION
OPEN MINUTES
MEETING –September 7, 2021
TELEPHONIC MEETING
10:30 AM**

Chair Buono called the meeting to order and read the Open Public Meetings notice into record.

ROLL CALL OF COMMISSIONERS:

Ashley Buono, Esq.	Present
Eve A. Cullinan	Present
Damon Burke	Present
Dina Rocco, Esq. (Alternate)	Present

FUND PROFESSIONALS PRESENT:

Executive Director	PERMA Risk Management Services Joseph Hrubash
Attorney	Craig Annin Baxter Law Jeffrey Craig, Esq.
Treasurer	Edward Troy
Employee Benefits	PERMA Risk Management Services Emily Koval Conner Strong & Buckelew Brandon Lodics Diane Peterson Teresa Mulville

ALSO PRESENT:

Michael Collins, ELMC
Cathy Dodd, PERMA Risk Management Services

CORRESPONDENCE: NONE

EXECUTIVE DIRECTOR/ADMINISTRATOR/BENEFITS:

PBM RFP DECISION – Ms. Koval said that as a follow up from the last meeting and recommendation, we presented the results of the PBM RFP process that the Commission had bought into to utilize the services of the MRHIF consultant who facilitated the entire process. As per your request, the Power point presentation was sent to the members which outline the process and the savings projection. This illustration was provided by our PBM consultant who is on the meeting for any questions. Hopefully everyone has had a chance to review.

There was one other question regarding ID cards that we were able to get an answer for – there will be no ID card changes or updates. When the contract commences on November 1, our current formulary, utilization management programs and copays will all be staying the same.

This change will be virtually invisible to the employee.

Ms. Koval said the changes would be entirely back of the house. The Commission will have a separate membership agreement from the MRHIF and this change will not lock the Commission into being a member of the MRHIF

The estimated savings will be approximately \$1.4 million a year to the Commission, which will help significantly in future budgets.

If there are no questions, we ask that the Commission make a motion to move resolution 47-21.

MOTION TO APPROVE RESOLUTION 47-21, AWARD OF CONTRACT EXTRAORDINARY, UNSPECIFIABLE SERVICES TO EXPRESS SCRIPTS THROUGH LEVEL CARE

Moved: Chair Buono
 Second: Commissioner Burke
 Roll Call Vote: 3 Ayes, 0 Nays

MEDICAL TPA RFP RESULTS – Ms. Peterson reviewed the presentation, highlighting the carrier responses received under the Medical Carrier RFP. She said that the Program Manager team analyzed more than 9 categories the top 2 financial drivers are the Administrative Fees and Network Discounts. The comparisons of these categories are illustrated in the charts below.

Administrative Fees: The AETNA fee includes the conversation of a % of savings for their wrap network to a PEPM comparison. AETNA projects a claims savings that would offset the fee.

Contract Year	AmeriHealth (Current)	AmeriHealth (Renewal)			AETNA ¹
	1/1/2021 - 12/31/2021	1/1/2022 - 12/31/2022	1/1/2023 - 12/31/2023	1/1/2024 - 12/31/2024	1/1/2022 - 12/31/2024
Total PEPM	\$33.29	\$33.09	\$33.09	\$34.95	\$45.16
Total Enrolled Employees	1178	1178	1178	1178	1178
Estimated Monthly Fees	\$39,215.62	\$38,980.02	\$38,980.02	\$41,171.10	\$53,198.48
Estimated Annual Total	\$470,587.44	\$467,760.24	\$467,760.24	\$494,053.20	\$638,381.76
Estimated 3-Year Total		\$1,429,573.68			\$1,915,145.28
Estimated Annual Dollar Difference (\$)		\$17,811.36			\$485,571.60
Estimated Annual % Difference (%)		3.78%			33.97%

1. The AETNA Administrative fees include the conversion of a % of savings to a PEPM fee for the National Advantage Program. AETNA projects that the NAP program can save ~ \$340,700 in claims.

Network Discounts: AmeriHealth provides a higher discount guarantee on inpatient claims which are the large / high dollar expenses.

AmeriHealth			AETNA		
Weighted Average Discount			Weighted Average Discount		
Inpatient	Outpatient	Physician	Inpatient	Outpatient	Physician
68.00%	68.00%	53.64%	66.90%	68.04%	57.46%

What must be considered if there is not a large financial disparity between the proposals is the disruption to the employees. There are 69 providers utilized by employees not in the AETNA network representing approximately 900 claims. Clinical policies regarding coverage also varies among carriers, which could cause coverage issues.

Since there is no compelling reason to make any transition, Ms. Peterson said that it is the recommendation of the Program Manager to renew the contract with AmeriHealth Administrators for 3 years.

Commission Attorney said that it would be best to ratify this decision with a resolution at the next meeting, pending this decision is not time sensitive. Ms. Peterson said that the resolution can wait for the October meeting.

Executive Director's Report Made Part of Minutes

ATTORNEY: Mr. Craig advised he did not have anything to report for this meeting, however wanted to apologize for not attending the last meeting, as he was involved in a Court Zoom Meeting.

OLD BUSINESS:

NEW BUSINESS: Mr. Troy said he received a package with the September Benefits checks but did not see a resolution in the agenda. Ms. Dodd advised a resolution was approved at the beginning of the year authorizing the Treasurer to pay expenses when the Commission did not met. Ms. Dodd noted the Commission was not scheduled to meet in September; however, a special meeting was scheduled for the Benefits Team.

PUBLIC COMMENT: Chair Buono asked if there was anyone from the public that wanted to make a comment. There was no comment.

EXECUTIVE DIRECTOR/ADMINISTRATOR/PERMA:

SETTLEMENT AUTHORITY REQUEST: Ms. Dodd advised there was a settlement authority request which was sent to the Commissioners prior to the meeting. Ms. Dodd reported the Commission Attorney recommended discussing the claim in closed session. Ms. Dodd asked Mr. Burke to provide a brief overview of the claim during closed session since PMA was not on the call. Ms. Dodd said the Benefits Team should leave the meeting at this time.

CLOSED SESSION: Chair Buono read Resolution 54-21, Resolution for Closed Session, and requested a Motion for Executive Session (in accordance with the Open Public Meetings Act, N.J.S.A. 10:4012) to discuss payment authority requests.

MOTION TO APPROVE RESOLUTION 54-21 FOR CLOSED SESSION

Moved: Commissioner Burke
 Second: Chair Buono
 Vote: 3 Ayes, 0 Nays

MOTION TO APPROVE THE PAR AS DISCUSSED IN CLOSED SESSION

Moved:	Commissioner Burke
Second:	Chair Buono
Roll Call Vote:	3 Ayes, 0 Nays

Chair Buono said the next meeting was scheduled for October 7. Ms. Dodd advised she had reached out to Ms. Kelly of the County to see if the Board Room was available for that date. Ms. Cullinan stated Ms. Kelly was not in today, but the room was not available on the 7th. Ms. Dodd said she would circulate some new dates once she knew the availability of the room.

MEETING ADJOURNED 10:52 AM

Minutes prepared by:
Cathy Dodd, Assisting Secretary
Emily Koval, Benefits